

# **GLAXOSMITHKLINE CONSUMER HEALTHCARE LIMITED**

**UNAUDITED FINANCIAL RESULTS FOR THE  
QUARTER ENDED SEPTEMBER 30, 2013**

PART I							(Rs. in Lakhs)
Statement of Standalone Unaudited Results for the Quarter and Nine months ended 30/09/2013							
PARTICULARS		3 Months Ended 30/09/2013	Preceding 3 Months Ended 30/06/2013	Corresponding 3 Months Ended 30/09/2012 in the previous year	Year to date figures for current period ended 30/09/2013	Year to date figures for the previous year ended 30/09/2012	Previous year ended 31/12/2012
(Refer Notes Below)		UNAUDITED	UNAUDITED	UNAUDITED	UNAUDITED	UNAUDITED	AUDITED
1	Income from Operations						
	(a) Net Sales / Income from Operations (Net of Excise Duty)	9,71,94	8,52,92	8,27,54	27,64,72	23,70,29	30,79,36
	(b) Other Operating Income	42,14	37,38	30,16	1,15,04	82,25	1,08,14
	<b>Total Income from operations (Net)</b>	<b>10,14,08</b>	<b>8,90,30</b>	<b>8,57,70</b>	<b>28,79,76</b>	<b>24,52,54</b>	<b>31,87,50</b>
2	Expenses						
	(a) Cost of material consumed	2,98,43	2,81,10	2,61,45	8,58,08	7,41,27	10,19,89
	(b) Purchase of stock-in-Trade	42,24	35,70	40,99	1,17,22	1,02,21	1,46,43
	(c) Change of inventories of finished goods, work-in-progress and stock-in-trade	19,84	(18,17)	5,87	39,76	65,49	(14,47)
	(d) Employee benefits expense	93,69	1,04,41	77,52	2,87,05	2,22,67	3,01,12
	(e) Advertising & Promotion	1,63,24	1,37,56	1,38,58	4,60,09	3,63,81	4,96,47
	(f) Depreciation and Amortisation expense	11,58	12,20	7,70	34,48	28,17	36,08
	(g) Other Expenses	2,04,61	1,93,66	1,62,65	5,63,19	4,60,54	6,64,65
	<b>Total Expenses</b>	<b>8,33,63</b>	<b>7,46,46</b>	<b>6,94,76</b>	<b>23,59,87</b>	<b>19,84,16</b>	<b>26,50,17</b>
3	Profit from operations before other income, finance costs and exceptional Items (1-2)	1,80,45	1,43,84	1,62,94	5,19,89	4,68,38	5,37,33
4	Other income	43,39	38,53	27,61	1,14,36	79,13	1,13,79
5	Profit from Ordinary activities before finance costs and exceptional Items (3+4)	2,23,84	1,82,37	1,90,55	6,34,25	5,47,51	6,51,12
6	Finance costs	14	16	27	44	2,28	2,42
7	Profit from ordinary activities after finance costs but before exceptional items (5-6)	2,23,70	1,82,21	1,90,28	6,33,81	5,45,23	6,48,70
8	Exceptional items	-	-	-	-	-	-
9	Profit from ordinary activities before tax (7+8)	2,23,70	1,82,21	1,90,28	6,33,81	5,45,23	6,48,70
10	Tax expense	76,77	62,25	61,73	2,10,51	1,78,11	2,11,93
11	Net Profit from ordinary activities after tax (9-10)	1,46,93	1,19,96	1,28,55	4,23,30	3,67,12	4,36,77
12	Extraordinary items (net of tax expense)	-	-	-	-	-	-
13	Net Profit for the period (11-12)	1,46,93	1,19,96	1,28,55	4,23,30	3,67,12	4,36,77
14	Paid Up equity share capital (Face Value of Equity Shares)	42,06 10	42,06 10	42,06 10	42,06 10	42,06 10	42,06 10
15	Reserve excluding Revaluation Reserve as per Balance Sheet of the previous accounting year						13,18,92
16. i	Earnings per share (before extraordinary items) (of Rs 10/- each) (not annualised):						
	(a) Basic and (b) Diluted	34.93	28.52	30.56	100.64	87.28	103.85
16. ii	Earnings per share (after extraordinary items) (of Rs 10/- each) (not annualised):						
	(a) Basic and (b) Diluted	34.93	28.52	30.56	100.64	87.28	103.85

**Part II****Select Information for the Quarter and Nine months ended 30/09/2013****A. PARTICULARS OF SHAREHOLDING**

	<b>3 Months Ended 30/09/2013</b>	<b>Preceding 3 Months Ended 30/06/2013</b>	<b>Corresponding 3 Months Ended 30/09/2012 in the previous year</b>	<b>Year to date figures for current period ended 30/09/2013</b>	<b>Year to date figures for the previous year ended 30/09/2012</b>	<b>Previous year ended 31/12/2012</b>
<b>1. Public Shareholding</b>						
-Number of Shares	1,15,83,546	1,15,83,546	2,39,03,295	1,15,83,546	2,39,03,295	2,39,03,295
-Percentage of Shareholding	27.54	27.54	56.84	27.54	56.84	56.84
<b>2. Promoters and Promoter Group Shareholding</b>						
<b>a) Pledged/Encumbered</b>						
- Number of shares	-	-	-	-	-	-
- Percentage of shares (as a % of the total shareholding of Promoter and Promoter Group)	-	-	-	-	-	-
- Percentage of shares (as a% of the total share capital of the Company)	-	-	-	-	-	-
<b>b) Non-encumbered</b>						
- Number of shares	3,04,71,992	3,04,71,992	1,81,52,243	3,04,71,992	1,81,52,243	1,81,52,243
- Percentage of shares (as a % of the total shareholding of Promoter and Promoter Group)	100.00	100.00	100.00	100.00	100.00	100.00
- Percentage of shares (as a% of the total share capital of the Company)	72.46	72.46	43.16	72.46	43.16	43.16

<b>Particulars</b>	<b>3 months ended 30th Sep 13</b>
<b>B. INVESTOR COMPLAINTS</b>	
Pending at the beginning of the quarter	NIL
Received during the quarter	47
Disposed of during the quarter	47
Remaining unresolved at the end of the quarter	NIL

<b>Standalone Statement of Assets and Liabilities</b>		
<b>Particulars</b>	<b>As at (Current half year end) (30/09/2013)</b>	<b>As at (Previous year end) (31/12/2012)</b>
<b>A. EQUITY AND LIABILITIES</b>	<b>(Rs. in Lakhs)</b>	<b>(Rs. in Lakhs)</b>
<b>Shareholders' funds</b>		
a) Share capital	42,06	42,06
b) Reserves and surplus	17,40,76	13,18,92
<b>Sub-total - Shareholders' funds</b>	<b>17,82,82</b>	<b>13,60,98</b>
<b>2. Non-current liabilities</b>		
a) Long term borrowings	-	-
b) Deferred tax liabilities (net)	-	-
c) Other long term liabilities	13,36	11,48
d) Long term provisions	1,16,80	76,80
<b>Sub-total - Non-current liabilities</b>	<b>1,30,16</b>	<b>88,28</b>
<b>3. Current liabilities</b>		
a) Short-term borrowings	-	-
b) Trade payables	5,96,73	4,78,43
c) Other current liabilities	5,10,86	3,51,49
d) Short-term provisions	79,76	2,75,31
<b>Sub-total - Current liabilities</b>	<b>11,87,35</b>	<b>11,05,23</b>
<b>TOTAL - EQUITY AND LIABILITIES</b>	<b>31,00,33</b>	<b>25,54,49</b>
<b>B. ASSETS</b>		
<b>1. Non-current Assets</b>		
a) Fixed assets #	3,89,79	3,91,07
b) Deferred tax assets (net)	76,54	61,63
c) Long-term loans & advances	1,74,50	44,66
d) Other non-current assets	-	-
<b>Sub-total - Non-current assets</b>	<b>6,40,83</b>	<b>4,97,36</b>
<b>2. Current Assets</b>		
a) Inventories	3,09,77	3,69,64
b) Trade receivables	2,51,13	1,12,61
c) Cash and cash equivalents	17,25,60	14,64,24
d) Short term loans and advances	76,53	66,81
e) Other current assets	96,47	43,83
<b>Sub-total - Current assets</b>	<b>24,59,50</b>	<b>20,57,13</b>
<b>TOTAL - ASSETS</b>	<b>31,00,33</b>	<b>25,54,49</b>

# Fixed Assets includes CWIP aggregating Rs 52,30.83 Lakhs as at Sep 30, 2013 (Rs 1,97,23.86 Lakhs as at Dec 31, 2012)

**GLAXOSMITHKLINE CONSUMER HEALTHCARE LIMITED**  
**UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED SEPTEMBER 30, 2013**

**NOTES**

- 1) **The Company's nutritional business is India focused and in a single business and geographical segment. Accordingly segment information is not applicable.**
- 2) **The Company received 47 investor complaints during the quarter ended September 30, 2013 which were duly resolved by the end of the quarter. There were no investor complaints pending at the beginning and at the end of the quarter.**
- 3) **The unaudited financial results for the quarter ended September 30, 2013 have been reviewed by the Audit Committee of the Board and approved by the Board of Directors of the Company at its meeting held on November 6, 2013. The Limited Review for the unaudited financial results for the quarter ended September 30, 2013, as required under Clause 41 of the Listing Agreement has been completed by the statutory auditors.**
- 4) **Consequent to change in financial year at the Board Meeting held on February 15, 2013 which has resulted in the extension of the current financial year from 12 months to 15 months (ending March 31, 2014), we have voluntarily reported the Balance Sheet at September 30, 2013 in addition to the Balance Sheet disclosure made at June 30, 2013.**
- 5) **Figures for the previous year/period have been regrouped/reclassified wherever necessary, to conform to the current period's classification.**

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GURGAON  
November 6, 2013

ON BEHALF OF THE BOARD

ZUBAIR AHMED  
MANAGING DIRECTOR