

# **GLAXOSMITHKLINE CONSUMER HEALTHCARE LIMITED**

**UNAUDITED FINANCIAL RESULTS FOR THE  
QUARTER ENDED SEPTEMBER 30, 2012**

**GLAXOSMITHKLINE CONSUMER HEALTHCARE LIMITED**

PART I							(Rs. in Lakhs)
Statement of Standalone Unaudited Results for the Quarter and Nine Months Ended 30/09/2012							
	3 Months Ended 30/09/2012	Preceding 3 Months Ended 30/06/2012	Corresponding 3 Months Ended 30/09/2011 in the previous year	Year to date figures for current period ended 30/09/2012	Year to date figures for the previous year ended 30/09/2011	Previous year ended 31/12/2011	
PARTICULARS	UNAUDITED	UNAUDITED	UNAUDITED	UNAUDITED	UNAUDITED	AUDITED	
(Refer Notes Below)							
1	Income from Operations						
	(a) Net Sales / Income from Operations (Net of Excise Duty)	8,27,54	7,29,73	7,20,07	23,70,29	20,83,46	26,85,51
	(b) Other Operating Income	30,16	28,70	24,53	82,25	62,43	85,17
	<b>Total Income from operations (Net)</b>	<b>8,57,70</b>	<b>7,58,43</b>	<b>7,44,60</b>	<b>24,52,54</b>	<b>21,45,89</b>	<b>27,70,68</b>
2	Expenses						
	a) Cost of material consumed	2,63,58	2,57,30	2,45,74	7,43,40	6,76,97	9,32,41
	b) Purchase of stock-in-Trade	40,99	30,92	32,55	1,02,21	1,03,30	1,34,33
	c) Change of inventories of finished goods, work-in-progress and stock-in-trade	5,87	(17,90)	(5,38)	65,49	28,34	(44,00)
	d) Employee benefits expense	77,52	79,09	66,27	2,22,67	1,96,67	2,58,37
	e) Advertising & Promotion	1,38,58	1,16,09	1,19,62	3,63,81	3,23,18	4,37,34
	f) Depreciation and Amortisation expense	7,70	8,55	11,65	28,17	33,89	45,98
	g) Other Expenses	1,60,52	1,53,55	1,43,27	4,58,41	3,91,67	5,42,10
	<b>Total Expenses</b>	<b>6,94,76</b>	<b>6,27,60</b>	<b>6,13,72</b>	<b>19,84,16</b>	<b>17,54,02</b>	<b>23,06,53</b>
3	Profit from operations before other income, finance costs & exceptional Items (1-2)	1,62,94	1,30,83	1,30,88	4,68,38	3,91,87	4,64,15
4	Other income	27,61	28,53	23,11	79,13	53,67	79,58
5	Profit from Ordinary activities before finance costs & exceptional Items (3+4)	1,90,55	1,59,36	1,53,99	5,47,51	4,45,54	5,43,73
6	Finance costs	27	83	1,03	2,28	2,59	3,47
7	Profit from ordinary activities after finance costs but before exceptional items (5-6)	1,90,28	1,58,53	1,52,96	5,45,23	4,42,95	5,40,26
8	Exceptional items	-	-	-	-	-	-
9	Profit from ordinary activities before tax (7+8)	1,90,28	1,58,53	1,52,96	5,45,23	4,42,95	5,40,26
10	Tax expense	61,73	51,93	49,93	1,78,11	1,46,84	1,85,05
11	Net Profit from ordinary activities after tax (9-10)	1,28,55	1,06,60	1,03,03	3,67,12	2,96,11	3,55,21
12	Extraordinary items (net of tax expense)	-	-	-	-	-	-
13	Net Profit for the period (11-12)	1,28,55	1,06,60	1,03,03	3,67,12	2,96,11	3,55,21
14	Paid Up equity share capital	42,06	42,06	42,06	42,06	42,06	42,06
	-Face Value of Equity Shares	10	10	10	10	10	10
15	Reserves excluding Revaluation Reserves as per Balance Sheet of the previous accounting year						11,02,12
16. i	Earnings per share (before extraordinary items) (of Rs 10/- each) (not annualised):						
	(a) Basic and	30.56	25.34	24.50	87.28	70.41	84.46
	(b) Diluted						
16. ii	Earnings per share (after extraordinary items) (of Rs 10/- each) (not annualised):						
	(a) Basic and	30.56	25.34	24.50	87.28	70.41	84.46
	(b) Diluted						

<b>Part II</b>						
<b>Select Information for the Quarter and Nine Months Ended 30/09/2012</b>						
<b>A. PARTICULARS OF SHAREHOLDING</b>	<b>3 Months Ended 30/09/2012</b>	<b>Preceding 3 Months Ended 30/06/2012</b>	<b>Corresponding 3 Months Ended 30/09/2011 in the previous year</b>	<b>Year to date figures for current period ended 30/09/2012</b>	<b>Year to date figures for the previous year ended 30/09/2011</b>	<b>Previous year ended 31/12/2011</b>
<b>1. Public Shareholding</b>						
- Number of Shares	2,39,03,295	2,39,03,295	2,39,03,295	2,39,03,295	2,39,03,295	2,39,03,295
- Percentage of Shareholding	56.84	56.84	56.84	56.84	56.84	56.84
<b>2. Promoters and Promoter Group Shareholding</b>						
<b>a) Pledged/Encumbered</b>						
- Number of shares	-	-	-	-	-	-
- Percentage of shares (as a % of the total shareholding of Promoter and Promoter Group)	-	-	-	-	-	-
- Percentage of shares (as a % of the total share capital of the Company)	-	-	-	-	-	-
<b>b) Non-encumbered</b>						
- Number of shares	1,81,52,243	1,81,52,243	1,81,52,243	1,81,52,243	1,81,52,243	1,81,52,243
- Percentage of shares (as a % of the total shareholding of Promoter and Promoter Group)	100.00	100.00	100.00	100.00	100.00	100.00
- Percentage of shares (as a % of the total share capital of the Company)	43.16	43.16	43.16	43.16	43.16	43.16

<b>Particulars</b>	<b>3 months ended 30th Sep 12</b>
<b>B. INVESTOR COMPLAINTS</b>	
Pending at the beginning of the quarter	NIL
Received during the quarter	55
Disposed of during the quarter	55
Remaining unresolved at the end of the quarter	NIL

**GLAXOSMITHKLINE CONSUMER HEALTHCARE LIMITED**  
**UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED SEPTEMBER 30, 2012**

**NOTES**

- (1) The Company's nutritional business is India focused and in a single business and geographical segment. Accordingly segment information is not applicable.**
- (2) The unaudited financial results for the quarter ended September 30, 2012 have been reviewed by the Audit Committee of the Board and approved by the Board of Directors of the Company at its meeting held on November 1, 2012. The Limited Review for the unaudited financial results for the quarter ended September 30, 2012, as required under Clause 41 of the Listing Agreement has been completed by the statutory auditors.**
- (3) Figures for the previous period have been regrouped/reclassified wherever necessary, to conform to the current period's classification.**

**REGD. OFFICE:PATIALA ROAD, NABHA 147201 (PUNJAB).  
HEAD OFFICE:DLF PLAZA TOWER, DLF CITY PHASE I,  
GURGAON - 122002, HARYANA.**

**ON BEHALF OF THE BOARD**

**GURGAON  
November 1, 2012**

**ZUBAIR AHMED  
MANAGING DIRECTOR**