

# **GLAXOSMITHKLINE CONSUMER HEALTHCARE LIMITED**

**AUDITED FINANCIAL RESULTS FOR THE  
YEAR ENDED DECEMBER 31, 2012**

**GLAXOSMITHKLINE CONSUMER HEALTHCARE LIMITED**

<b>PART I</b>		<b>(Rs. in Lakhs)</b>				
<b>AUDITED FINANCIAL RESULTS FOR THE YEAR ENDED DECEMBER 31, 2012</b>						
		<b>3 Months Ended 31/12/2012</b>	<b>Preceding 3 Months Ended 30/09/2012</b>	<b>Corresponding 3 Months Ended 31/12/2011 in the previous year</b>	<b>Current year ended 31/12/2012</b>	<b>Previous year ended 31/12/2011</b>
<b>PARTICULARS</b>						
(Refer Notes Below)		UNAUDITED	UNAUDITED	UNAUDITED	AUDITED	AUDITED
	<b>Income from Operations</b>					
1	(a) Net Sales / Income from Operations (Net of Excise Duty)	7,09,07	8,27,54	6,02,05	30,79,36	26,85,51
	(b) Other Operating Income	25,44	30,50	17,35	1,08,14	79,50
	<b>Total Income from operations (Net)</b>	<b>7,34,51</b>	<b>8,58,04</b>	<b>6,19,40</b>	<b>31,87,50</b>	<b>27,65,01</b>
2	<b>Expenses</b>					
	a) Cost of material consumed	2,76,49	2,63,58	2,55,44	10,19,89	9,29,74
	b) Purchase of stock-in-Trade	44,22	40,99	31,03	1,46,43	1,34,33
	c) Change of inventories of finished goods, work-in-progress and stock-in-trade	(79,96)	5,87	(72,34)	(14,47)	(44,00)
	d) Employee benefits expense	78,45	77,52	61,70	3,01,12	2,58,37
	e) Advertising & Promotion	1,32,66	1,38,58	1,14,16	4,96,47	4,37,34
	f) Depreciation and Amortisation expense	7,91	7,70	12,09	36,08	45,98
	g) Other Expenses	2,06,24	1,60,52	1,50,43	6,64,65	5,44,77
	<b>Total Expenses</b>	<b>6,66,01</b>	<b>6,94,76</b>	<b>5,52,51</b>	<b>26,50,17</b>	<b>23,06,53</b>
3	<b>Profit from operations before other income, finance costs &amp; exceptional Items (1-2)</b>	<b>68,50</b>	<b>1,63,28</b>	<b>66,89</b>	<b>5,37,33</b>	<b>4,58,48</b>
4	<b>Other income</b>	<b>35,11</b>	<b>27,26</b>	<b>31,30</b>	<b>1,13,79</b>	<b>85,25</b>
5	<b>Profit from Ordinary activities before finance costs &amp; exceptional Items (3+4)</b>	<b>1,03,61</b>	<b>1,90,54</b>	<b>98,19</b>	<b>6,51,12</b>	<b>5,43,73</b>
6	<b>Finance costs</b>	<b>14</b>	<b>27</b>	<b>88</b>	<b>2,42</b>	<b>3,47</b>
7	<b>Profit from ordinary activities after finance costs but before exceptional items (5-6)</b>	<b>1,03,47</b>	<b>1,90,27</b>	<b>97,31</b>	<b>6,48,70</b>	<b>5,40,26</b>
8	<b>Exceptional items</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
9	<b>Profit from ordinary activities before tax (7+8)</b>	<b>1,03,47</b>	<b>1,90,27</b>	<b>97,31</b>	<b>6,48,70</b>	<b>5,40,26</b>
10	<b>Tax expense</b>	<b>33,82</b>	<b>61,73</b>	<b>38,21</b>	<b>2,11,93</b>	<b>1,85,05</b>
11	<b>Net Profit from ordinary activities after tax (9-10)</b>	<b>69,65</b>	<b>1,28,54</b>	<b>59,10</b>	<b>4,36,77</b>	<b>3,55,21</b>
12	<b>Extraordinary items (net of tax expense)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
13	<b>Net Profit for the period (11-12)</b>	<b>69,65</b>	<b>1,28,54</b>	<b>59,10</b>	<b>4,36,77</b>	<b>3,55,21</b>
14	<b>Paid Up equity share capital</b>	<b>42,06</b>	<b>42,06</b>	<b>42,06</b>	<b>42,06</b>	<b>42,06</b>
	-Face Value of Equity Shares	10	10	10	10	10
15	<b>Reserves excluding Revaluation Reserves as per Balance Sheet of the previous accounting year</b>					<b>11,02,12</b>
16. i	<b>Earnings per share (before extraordinary items)</b> (of Rs 10/- each) (not annualised):					
	(a) Basic and	16.56	30.56	14.05	103.85	84.46
	(b) Diluted					
16. ii	<b>Earnings per share (after extraordinary items)</b> (of Rs 10/- each) (not annualised):					
	(a) Basic and	16.56	30.56	14.05	103.85	84.46
	(b) Diluted					

<b>Part II</b>					
<b>Select Information for the Quarter and Year Ended 31/12/2012</b>					
<b>A. PARTICULARS OF SHAREHOLDING</b>	<b>3 Months Ended 31/12/2012</b>	<b>Preceding 3 Months Ended 30/09/2012</b>	<b>Corresponding 3 Months Ended 31/12/2011 in the previous year</b>	<b>Current year ended 31/12/2012</b>	<b>Previous year ended 31/12/2011</b>
<b>1. Public Shareholding</b>					
- Number of Shares	2,39,03,295	2,39,03,295	2,39,03,295	2,39,03,295	2,39,03,295
- Percentage of Shareholding	56.84	56.84	56.84	56.84	56.84
<b>2. Promoters and Promoter Group Shareholding</b>					
<b>a) Pledged/ Encumbered</b>					
- Number of shares	-	-	-	-	-
- Percentage of shares (as a % of the total shareholding of Promoter and Promoter Group)	-	-	-	-	-
- Percentage of shares (as a % of the total share capital of the Company)	-	-	-	-	-
<b>b) Non-encumbered</b>					
- Number of shares	1,81,52,243	1,81,52,243	1,81,52,243	1,81,52,243	1,81,52,243
- Percentage of shares (as a % of the total shareholding of Promoter and Promoter Group)	100.00	100.00	100.00	100.00	100.00
- Percentage of shares (as a % of the total share capital of the Company)	43.16	43.16	43.16	43.16	43.16

<b>Particulars</b>	<b>3 months ended 31st Dec 12</b>
<b>B. INVESTOR COMPLAINTS</b>	
Pending at the beginning of the quarter	NIL
Received during the quarter	45
Disposed of during the quarter	45
Remaining unresolved at the end of the quarter	NIL

(1)	Standalone Statement of Assets and Liabilities	
	Particulars	As at (Current year end) (31/12/2012) (Rs. in Lakhs)
<b>A. EQUITY AND LIABILITIES</b>		
<b>Shareholders' funds</b>		
a) Share capital	42,06	42,06
b) Reserves and surplus	13,18,92	11,02,12
<b>Sub-total - Shareholders' funds</b>	<b>13,60,98</b>	<b>11,44,17</b>
<b>2. Non-current liabilities</b>		
a) Long term borrowings	-	-
b) Deferred tax liabilities (net)	-	-
c) Other long term liabilities	11,48	9,97
d) Long term provisions	76,80	50,76
<b>Sub-total - Non-current liabilities</b>	<b>88,28</b>	<b>60,73</b>
<b>3. Current liabilities</b>		
a) Short-term borrowings	-	-
b) Trade payables	4,78,44	3,59,37
c) Other current liabilities	3,51,49	2,94,27
d) Short-term provisions	2,75,31	2,23,92
<b>Sub-total - Current liabilities</b>	<b>11,05,23</b>	<b>8,77,56</b>
<b>TOTAL - EQUITY AND LIABILITIES</b>	<b>25,54,49</b>	<b>20,82,46</b>
<b>B. ASSETS</b>		
<b>1. Non-current Assets</b>		
a) Fixed assets #	3,91,07	3,49,85
b) Deferred tax assets (net)	61,63	39,89
c) Long-term loan & advances	44,66	50,43
d) Other non-current assets	-	-
<b>Sub-total - Non-current assets</b>	<b>4,97,36</b>	<b>4,40,16</b>
<b>2. Current Assets</b>		
a) Inventories	3,69,64	3,69,96
b) Trade receivables	1,12,61	99,19
c) Cash and cash equivalents	14,64,24	10,79,65
d) Short term loans and advances	66,81	60,03
e) Other current assets	43,83	33,46
<b>Sub-total - Current assets</b>	<b>20,57,13</b>	<b>16,42,29</b>
<b>TOTAL - ASSETS</b>	<b>25,54,49</b>	<b>20,82,46</b>

# Fixed Assets includes CWIP aggregating Rs 1,97,23.86 as at Dec 31, 2012 (Rs 1,49,15.79 Lakhs as at Dec 31, 2011)

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**AUDITED FINANCIAL RESULTS FOR THE YEAR ENDED DECEMBER 31, 2012**

**NOTES**

- (2) The Company's nutritional business is India focused and in a single business and geographical segment. Accordingly segment information is not applicable.
- (3) The Company received 45 investor complaints during the quarter ended December 31, 2012 which were duly resolved by the end of the quarter. There were no investor complaints pending at the beginning and at the end of the quarter.
- (4) The Board of Directors has recommended a Dividend of Rs. 45/- per Equity share of Rs. 10 each , for the year ended December 31, 2012, at its meeting held on February 15, 2013. The Dividend, if approved by the Members at the ensuing Annual General Meeting to be held on April 09, 2013, will be paid on or before May 08, 2013 to those Members whose names appear in the Company's Register of Members as on March 20, 2013.
- (5) The above results and this release have been reviewed by the Audit Committee of the Board and approved by the Board of Directors of the Company at its meeting held on February 15, 2013.
- (6) The figures of the last quarter are the balancing figures between the audited figures in respect of the full financial year and the published year to date figures up to the third quarter of the current financial year
- (7) Figures for the previous period have been regrouped/reclassified wherever necessary, to conform to the current period's classification.

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GURGAON  
February 15, 2013

ON BEHALF OF THE BOARD

ZUBAIR AHMED  
MANAGING DIRECTOR