

# **GLAXOSMITHKLINE CONSUMER HEALTHCARE LIMITED**

**UNAUDITED FINANCIAL RESULTS FOR THE  
QUARTER ENDED MARCH 31, 2010**

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PARTICULARS	QUARTER ENDED (UNAUDITED)		(Rs. in Lakhs)
	March 31, 2010	March 31, 2009	ACCOUNTING YEAR (AUDITED) December 31, 2009
1. (a) Net Sales / Income from Operations	6,48,43	5,38,96	19,21,50
(b) Other Operating Income	15,61	14,74	62,05
<b>Total Income</b>	<b>6,64,04</b>	<b>5,53,70</b>	<b>19,83,55</b>
<b>2. Expenditure:</b>			
a) (Increase)/Decrease in Stock in Trade and Work in Progress	49,52	33,63	(17,20)
b) Consumption of Raw Materials	1,41,77	1,28,78	4,92,66
c) Consumption of Packing Materials	43,77	43,24	1,69,92
d) Purchase of traded goods	21,06	8,27	65,23
e) Employee's Cost	51,63	49,75	2,00,70
f) Advertising & Promotion	98,24	60,57	3,02,09
g) Depreciation / Amortisation	9,57	10,61	42,02
h) Other Expenditure	1,09,39	96,08	3,97,51
<b>i) Total Expenditure (a+b+c+d+e+f+g+h)</b>	<b>5,24,95</b>	<b>4,30,93</b>	<b>16,52,93</b>
<b>3. Profit from Operations before Other Income, Interest &amp; Exceptional Items (1-2)</b>	<b>1,39,09</b>	<b>1,22,77</b>	<b>3,30,62</b>
<b>4. Other Income</b>	<b>7,97</b>	<b>10,80</b>	<b>27,27</b>
<b>5. Profit before Interest &amp; Exceptional Items (3+4)</b>	<b>1,47,06</b>	<b>1,33,57</b>	<b>3,57,89</b>
<b>6. Interest</b>	<b>57</b>	<b>1,20</b>	<b>4,03</b>
<b>7. Profit after Interest but before Exceptional Items (5-6)</b>	<b>1,46,49</b>	<b>1,32,37</b>	<b>3,53,86</b>
<b>8. Exceptional Items</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>9. Profit (+) / Loss (-) from Ordinary Activities Before Tax (7+8)</b>	<b>1,46,49</b>	<b>1,32,37</b>	<b>3,53,86</b>
<b>10. Tax expense</b>	<b>50,33</b>	<b>48,48</b>	<b>1,21,08</b>
<b>11. Net Profit (+) / Loss (-) from Ordinary Activities after Tax (9-10)</b>	<b>96,16</b>	<b>83,89</b>	<b>2,32,78</b>
<b>12. Extraordinary Items (net of tax expense)</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>13. Net Profit (+) / Loss (-) for the period (11-12)</b>	<b>96,16</b>	<b>83,89</b>	<b>2,32,78</b>
<b>14. Paid Up Equity Share Capital</b>	<b>42,06</b>	<b>42,06</b>	<b>42,06</b>
- Face Value of Equity Shares-Rs.	10	10	10
<b>15. Reserves excluding Revaluation Reserves as per Balance Sheet of the previous accounting year</b>			<b>8,63,04</b>
<b>16. Earnings Per Share (EPS) - Rs.</b>			
(a) Basic and diluted EPS before Extraordinary items for the period and for the previous year (not annualized)	22.86	19.95	55.35
(b) Basic and diluted EPS after Extraordinary items for the period and for the previous year (not annualized)	22.86	19.95	55.35
<b>17. Public Shareholding</b>			
- Number of Shares	2,39,03,295	2,39,03,295	2,39,03,295
- Percentage of Shareholding	56.84	56.84	56.84
<b>18. Promoters and promoter group Shareholding</b>			
a) Pledged/Encumbered			
- Number of shares	-	-	-
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	-	-	-
- Percentage of shares (as a % of the total share capital of the company)	-	-	-
b) Non-encumbered			
- Number of shares	1,81,52,243	1,81,52,243	1,81,52,243
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100.00	100.00	100.00
- Percentage of shares (as a % of the total share capital of the company)	43.16	43.16	43.16

**GLAXOSMITHKLINE CONSUMER HEALTHCARE LIMITED**  
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**NOTES**

- (1) The Company's nutritional business is India focused and in a single business and geographical segment. Accordingly segment information is not applicable.**
- (2) The Company received 40 investor complaints during the quarter ended March 31, 2010 which were duly resolved by the end of the quarter. There were no investor complaints pending at the beginning and at the end of the quarter.**
- (3) The unaudited financial results for the quarter ended March 31, 2010 have been reviewed by the Audit Committee of the Board and approved by the Board of Directors of the Company at its meeting held on April 23, 2010. The Limited Review for the unaudited financial results for the quarter ended March 31, 2010, as required under Clause 41 of the Listing Agreement has been completed by the statutory auditors.**
- (4) Figures for the previous period have been regrouped/reclassified wherever necessary, to conform to the current period's classification.**

**REGD. OFFICE: PATIALA ROAD, NABHA 147201 (PUNJAB).  
HEAD OFFICE: DLF PLAZA TOWER, DLF CITY PHASE I,  
GURGAON - 122002, HARYANA.**

**ON BEHALF OF THE BOARD**

**NABHA  
April 23, 2010**

**ZUBAIR AHMED  
MANAGING DIRECTOR**