



**GlaxoSmithKline Consumer Healthcare Limited**  
**Registered Office: Patiala Road, Nabha 147201 (Punjab)**  
**CIN: L24231PB1958PLC002257**

Tel No.: 01765-306400  
 Fax No.: 01765-220642

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 Website: www.gsk-ch.in

**POSTAL BALLOT FORM**

[Pursuant to Section 110 of the Companies Act, 2013 read with the Companies (Management and Administration) Rules, 2014 and Regulation 44 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015]

Name & Registered Address of the Sole/First named Member :

Serial No. :

Name(s) of the Joint Member(s) if any :

Registered Folio No. /DP ID- Client ID No. :

Number of Shares held :

Class of Share : Equity

I / We hereby exercise my /our vote in respect of the Ordinary Resolutions to be passed through Postal Ballot for the special business stated in the Notice of Postal Ballot dated November 1, 2018 circulated by the Company, by conveying my/ our assent or dissent to the Resolutions enumerated below by placing a tick (✓) mark in the appropriate column below:

Description	No. of Shares held by me	I assent to the Resolution	I dissent from the Resolution
<b>Ordinary Resolutions:</b>			
Revision in the terms of payment of remuneration to Mr. Navneet Saluja, Managing Director (DIN: 02183350)			
Revision in the terms of payment of remuneration to Mr. Vivek Anand, Director Finance and Chief Financial Officer (DIN: 06891864)			
Revision in the terms of payment of remuneration to Mr. Anup Dhingra, Director - Operations (DIN: 07602670)			

Place :

Date :

\_\_\_\_\_  
 (Signature of the Member/Authorized Representative)

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**Electronic Voting Particulars**

The e-voting facility is available at the link <https://evoting.karvy.com>. The electronic voting particulars are set out as follows:

EVEN (E VOTING EVENT NUMBER)	USER ID	PASSWORD/PIN

The e-voting facility will be available during the following voting period:

Commencement of e-voting	End of e-voting
Wednesday, November 21, 2018 at 09:00 A.M. (IST)	Thursday, December 20, 2018 at 05:00 P.M. (IST).

Notes:

- i. Please read the instructions carefully before filling this Postal Ballot Form and exercising your vote by post or electronic means.
- ii. Please refer to the instructions for voting through electronic means provided in the Postal Ballot Notice annexed herewith.
- iii. The last date for the receipt of Postal Ballot Forms by the Scrutinizer is Thursday, December 20, 2018 upto 05:00 P.M. (IST).
- iv. If the voting rights are exercised electronically; there is no need to use this Postal Ballot Form.

### INSTRUCTIONS

1. A Member desiring to exercise his / her vote by Postal Ballot may complete the enclosed Postal Ballot Form and send it to the Scrutinizer in the attached postage prepaid self-addressed envelope. Postage will be borne and paid by the Company. Envelopes containing Postal Ballot Forms, if deposited in person or sent by courier, at the expenses of the Member, will also be accepted.
2. A Member may opt to vote by electronic means as per the instructions for voting through electronic means provided in the Postal Ballot Notice annexed herewith.
3. Instructions provided in the Postal Ballot Notice annexed herewith on voting by means of Postal Ballot and voting through electronic means shall be followed.
4. There shall be one Postal Ballot for every Folio/DP ID-Client ID irrespective of the number of joint holders. A proxy shall not exercise the Postal Ballot. Voting rights shall be reckoned on the paid-up value of the shares registered in the name(s) of the Member(s)/beneficial owner(s) as on Friday, November 09, 2018, being the cut-off date.
5. The Postal Ballot Form should be duly completed and signed by the Member. In case of joint holding, this Postal Ballot Form should be completed and signed (as per specimen signature registered with the Company) by the first named Member and failing him, by the next named Member and so on. Postal Ballot Forms which have not been signed by or on behalf of a Member or Postal Ballot Forms containing signatures which do not match the specimen signatures with the Company shall be considered invalid.
6. In case of shares held by companies, trusts, societies or other bodies corporate, the duly completed Postal Ballot Form should be signed by the authorized signatory whose signature is already registered with the Company. In such cases, a certified true copy of the Board Resolution/Authority should also accompany the duly completed Postal Ballot Form. Postal Ballot Forms, signed in a representative capacity, unaccompanied by a certified copy of the relevant specific authority shall be considered invalid.
7. The voting rights of Members shall be in proportion to their shares of the paid-up equity share capital of the Company as on the record date of Friday, November 09, 2018.
8. A Member may sign the Postal Ballot Form through an attorney appointed specifically for the purpose, in which case an attested true copy of Power of Attorney should be attached to the Postal Ballot Form.
9. The votes should be cast either as assent or dissent to the resolution by putting a tick (✓) mark in the column provided for "assent" or "dissent". Postal Ballot Forms in which neither "assent" nor "dissent" is mentioned or Postal Ballot Forms bearing tick (✓) marks in both the columns of "assent" and "dissent", making it impossible to determine without any doubt the assent or dissent of the Member, shall be considered invalid.
10. Duly completed Postal Ballot Forms should be received by the Scrutinizer not later than 5.00 p.m. on Thursday, December 20, 2018. Postal Ballot Forms received after this date shall be considered invalid and treated as if no reply from the Member has been received.
11. A Member may request for a duplicate Postal Ballot Form, if required, by writing to the Registrar and Share Transfer Agents, namely Karvy Computershare Private Limited having its office at Selenium Tower B, Plot No. 31-32, Gachibowli, Financial District, Nanakramguda, Hyderabad -500 032 or by sending an email to [einward.ris@karvy.com](mailto:einward.ris@karvy.com). Duly filled in and signed duplicate Postal Ballot Forms should reach the Scrutinizer not later than the date and time specified in serial no. (9) above.
12. Incomplete, unsigned or incorrect Postal Ballot Forms will be rejected. The Scrutinizer's decision on the validity of the vote(s) exercised by means of Postal Ballot, including voting through electronic means shall be final and binding.
13. Members are requested not to send any paper along with the Postal Ballot Form in the enclosed postage prepaid self-addressed envelope as all such envelopes will be sent to the Scrutinizer and if any extraneous paper is found in such envelope, the same would not be considered and would be destroyed by the Scrutinizer.